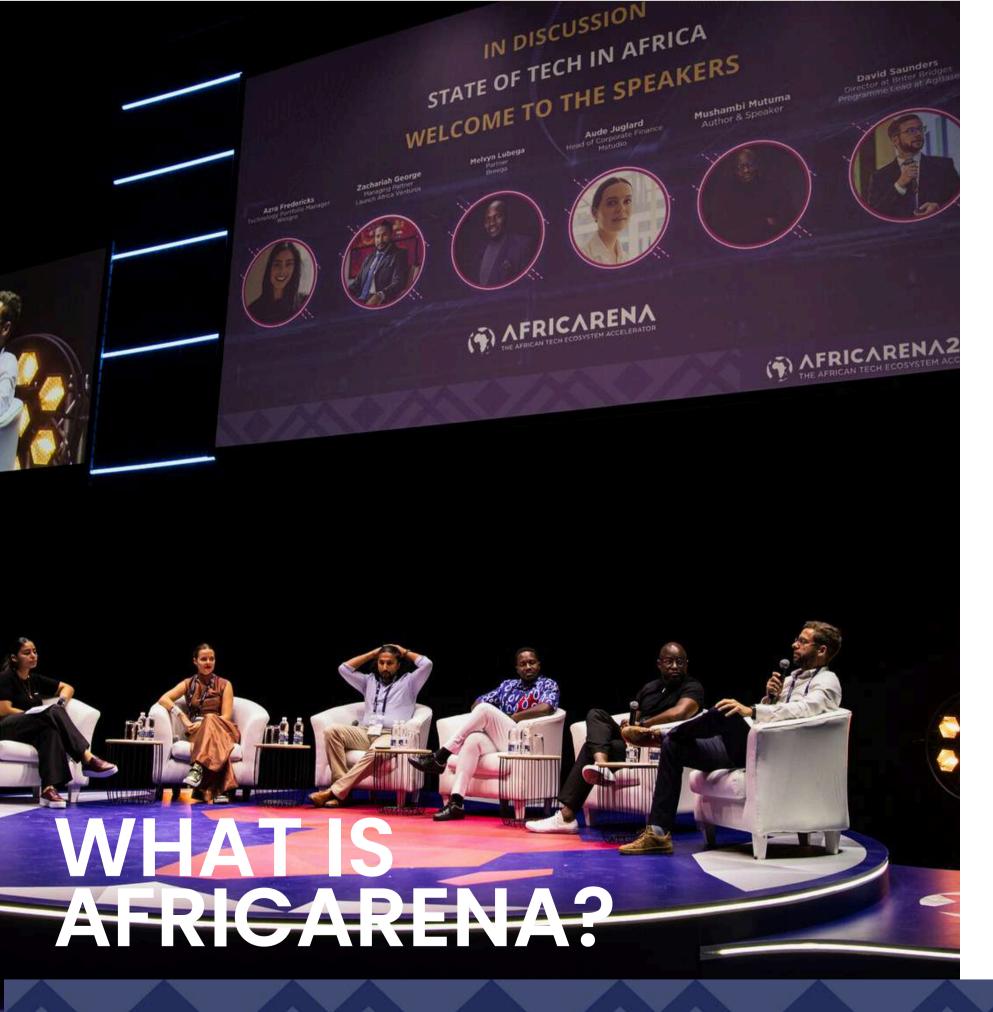




IMPACT REPORT 2024 Insights on the events of 2024



Be the premier African platform for connecting tech ecosystems, founders and investors.

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VISION

MISSION

Connect founders with investors & corporates in a founder-focus series of events

Bridge African tech ecosystems and promote their opportunities **Create** an impact-driven investor community

Attract entrepreneurs and investors in Africa



OUR IMPACT SINCE 2017

AfricArena has been, since 2017, a premier dealflow platform for startups, investors, corporates and tech ecosystem players in the continent. Startups that have showcased at AfricArena have collectively raised over **US\$850 million** to date in capital. **20+ global corporates** have launched **30+ open innovation challenges** across multiple industries, and have attracted **1000+ applications** from startups in **30+ countries**.

230+ of Africa's top investors have attended the Summit, looking for world class talent to partner with.

Learn more: www.africarena.com

15k

attende (Digital in-perso

100

startups pitched a even

10

Startups a the anr Summit ir Tow

C ees I and son)	\$850m raised by AfricArena Alumni	\$5m grants, benefits and prizes distributed to African startups
O + s have at our hts	2000+ startup applications annually	30k+ LinkedIn & Newsletter Subscribers
O ttend nual n Cape /n	280+ Investor Network	3m+ annual social media impressions



OUR ECOSYSTEM DNA

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OPEN INNOVATION PROGRAMS

Solve an Investor, Corporate or Public need through innovative thinkers from some of the best minds in Africa

SOFT LANDING AND ECOSYSTEM LEARNING EXPEDITIONS

The LEX is an annual program organized by FSATLabs, which enables international investors and corporates to explore Africa's startup ecosystem and gain insights into key tech topics through Learning Expeditions.

FRENCH SOUTH AFRICAN TECH LABS CAPE TOWN



0----

INVESTOR PORTAL

AfricArena Wired connects our live events, and exclusive knowledge base to African tech founders, investors, corporates, mentors and ecosystem players.



AFRICAR)SE



VC UNCONFERENCE

The VC Unconference host over 250 investors annually from Africa, Europe, the US, and Japan each year to collaborate on their main challenges through Digital Collective Africa.

FOUNDERS BOOTCAMP

AFRICAR)SE

The Founders' Bootcamp is a brief program that imparts knowledge and skills in key areas overlooked by other incubation and accelerator programs. It can be completed in one or two days.

INVESTMENTS

VENTURES

AfricArise Ventures is a frontier pan-African fund, focused on the Seed to Series A bridge funding investment landscape in Africa.

AfricArend Tour

















During the **AfricArena Tour**, the team reached out to 5 regional ecosystems within the African **continent** sourcing the best startups for the Ecosystem and Tour Challenges sponsored by AWS Startups, GIZ SAIS, and local partners.

more than 200 local Out of **businesses**, we selected 20 of them to come and pitch at the grand finale in Cape Town from the 3rd to 4th of December 2024.



2024 Regional Tour At A Glance (in-person & digital)



8 5 120+ 300+ 2k+ 2k+ 200+ \$50M

Cities

- Softlanding programs
 - **Pitching Startups**
 - Speakers
 - **Online viewers**
 - Attendees
 - Investors
 - Fundraising impact



AfricArena Regional Events 2024 Recap

During an average of 5 full days, the inperson regional events hosted a series of events with 30+ pitching startups from the neighbouring countries, international corporates and investors.

The regional events consisted of:

- VC Unconferences
- Founders' Bootcamps
- Learning Expeditions
- Softlanding programs

SuperReturn







AfricArena International Showcase 2024 Recap

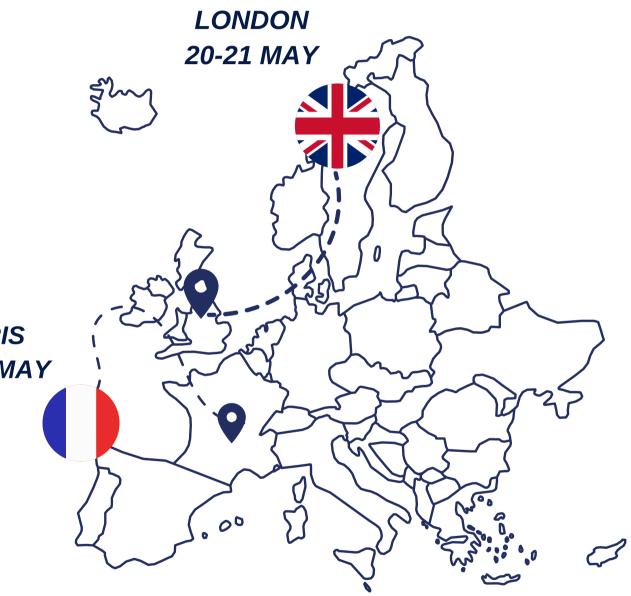
During 3 full days, the in-person international events hosted 20+ pitching startups from african countries, international corporates and investors.

The international showcase events consisted of:

PARIS 22-25 MAY

- Learning Expeditions
- 1-day showcase summit







VC Unconference 2024 Recap

By Digital Collective Africa

In 2024 AfricArena hosted 4 VC unconferences throughout the year (Johannesburg, Morrocco, Tunis & Cape Town). The mission of the Unconference is to provide an informal participant-driven meeting, giving an opportunity for an unfiltered exchange of innovative ideas and collaboration within the ecosystem all aimed at easing and enhancing the process of investing on the continent.



Key objectives

- space
- and experience
- syndication
- ecosystems
- regions

• Mapping the ecosystem interested in African Tech venture

• Creating a common knowledge base on core practices

• Establish methodology for co-investment and investment

• Facilitate connections that enable fundraising coinvestment deals and overall ecosystem cohesion • Help investors create links and relationship within other

• Connect and establish relationships within the different

VC Unconference 2024 Metrics

By Digital Collective Africa

- Johannesburg, Morrocco, Tunis & Cape Town
- 200+ investors participating



- 2024 key themes descussed:
 - CVCs within Africa's VC Landscape
 - The "Missing Middle": Early Stage Investing in Africa
 - Debt and Mezzanine Funding
 - New Routes to Exits & Liquidity
 - The Challenges for African Tech Startups Scaling





Collaboration sessions





Founders' perspective

Open discussions



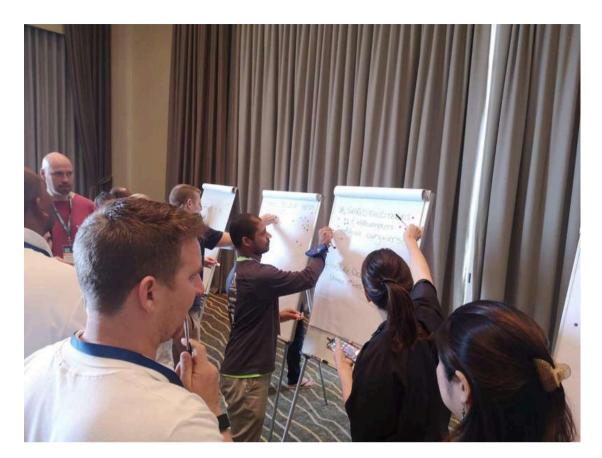
VC UNCONFERENCE 2024



Sponsored Main Dinner

Workshops







Future of VC Session

Founders Bootcamp 2024 Recap

By AfricArise

This year, AfricArena hosted the AfricArise Founders Bootcamp in five vibrant innovation hubs: Johannesburg, Abidjan, Nairobi, Tunis, and Cape Town. The Bootcamp is a dynamic 2-day program designed to rapidly enhance founder knowledge in key areas often overlooked by traditional incubation programs. Through a blend of expert-led teaching, hands-on workshops, and peer-to-peer networking, the program empowers startups to extract maximum value in a condensed timeframe. Bringing together all the founders selected for the AfricArena edition, the Bootcamp creates a collaborative platform.

Key objectives

- Conduct high-impact sessions within a compact 2-day format, balancing teaching, workshops, and networking activities to maximize learning.
- Develop program modules that address common gaps in traditional incubation programs, ensuring practical applicability for startups at varying stages of growth.
- Create a sense of community among participating founders, positioning AfricArena as a long-term partner in their entrepreneurial journey.
- Leverage the multi-city nature of the bootcamp to enable cross-cultural exchanges and promote knowledge-sharing among diverse ecosystems.













Founders Bootcamp 2024 Metrics

By AfricArise

- Johannesburg, Abidjan, Nairobi, Tunis & Cape Town
- 120+ startups

2-days key workshops around:

- Fundraising and Investment Readiness
- How to Create a Sustainable Sales Pipeline
- The art of storytelling
- What indicators should you prepare before meeting investors?
- How to build a strong network; Design thinking;
- How to present to the media as a startup; Pitching the do's and don'ts





Workshops with key experts





Sponsored Main Dinner

Community driven



Founders' Bootcamp 2024



Open discussions

Team building and crosscultural exchanges





Group sessions

Learning Expedition 2024 Recap **By AfricArise**

In 2024, we organized Learning Expeditions in Johannesburg, Abidjan, London, Paris, and Nairobi, offering international startups an unparalleled opportunity to immerse themselves in thriving startup ecosystems. These expeditions provided a unique lens into the heart of innovation by visiting cutting-edge spaces that drive ecosystem dynamism. Participants connected with local entrepreneurs, investors, and industry experts, gaining invaluable insights and exchanging stories on pivotal topics shaping the tech landscape.

Key objectives

- Facilitate a hands-on experience for international startups to deeply engage with and understand the dynamics of highgrowth startup ecosystems in key cities.
- Bridge global and local startup ecosystems by fostering connections between international startups and local entrepreneurs, investors, and industry leaders.
- Provide access to expert insights, success stories, and key strategies that drive innovation within the host ecosystem.
- Enable startups to explore new markets, understand regional business landscapes, and identify potential opportunities for expansion and investment.
- Showcase host cities (e.g., Cape Town, Nairobi, Johannesburg) as leading hubs for innovation, technology, and entrepreneurship, attracting more global attention and investment.











Softlanding Programs 2024 Overview

By AfricArise

In partnership with AfricArise, AfricArena successfully organized tailored softlanding programs for the Korea-Africa Foundation, GIZ Togo and SEADE (EU commission) in 2024, focusing on startup ecosystems in Kenya and Cape Town. These 2-3 week immersion programs offered an intensive schedule of curated visits to key ecosystem players, including incubators, accelerators, investors, and corporates, along with structured business matchmaking sessions.













Key objectives

- ecosystem, local
- dynamics effectively.
- and innovation.

• Provide startups with in-depth knowledge of the local business environment, innovation hubs, and market opportunities to enhance their potential for success in a new ecosystem.

• Foster connections between visiting startups and key players in the including investors, corporates, and entrepreneurs, to create lasting collaborations and opportunities.

• Facilitate the exchange of best practices, success stories, and cultural insights to help startups navigate and adapt to regional

• Support ecosystem development by attracting global startups and fostering cross-border collaborations that drive economic activity

LEX & Softlanding Programs Metrics By AfricArise

Kenya & South Africa

10-20 startups per cohort

2-3 weeks of immersion around:

- Innovation Hubs and Incubators:
- Accelerators and Venture Builders: Prominent accelerators (Antler in Nairobi, Startupbootcamp AfriTech in Cape Town):
- Investor Networks and Venture Capital Firms: Visits of local VC firms or angel investor networks (Kepple Africa Ventures, Knife Capital)
- Corporate Innovation Departments (e.g., Safaricom in Kenya, Naspers in South Africa).
- Government and Policy Bodies visit





MoU ceremonies





VC & Accelerators Visits

Local Ecosystem Players Viists



LEX & SOFTLANDING PROGRAMS



Demo day events

1-on-1 Mentorship & Business matchins







Govenments visits



Johannesburg Summit	Abidjan Summit	Nairobi Summit	Tunis Summit
V Johannesburg	💡 Dakar	Vairobi	💡 Tunis
23 April	25-26 June	3-4 September	15-16 October
Bootcamp, LEX, Summit	EEX, Summit	Bootcamp, LEX, Summit, Softlanding Program	🔟 Bootcamp, Summit
🚀 24 startups	🥖 25 startups	🧳 30 startups	🚀 24 startups
6 winners qualified for the Grand Summit			
🏜 200 attendees	🏜 240 attendees	420 attendees	🚣 400 attendees





METRICS Showcase Tour

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WARENET



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2024 Grand Summit At A Glance (in-person & digital)



150 50 31 8 600+ 150+ 60+ 3K+

Participating startups Pitching Startups

African countries

represented across the event

Winners

Attendees

In-person investors

Speakers

Live Stream Views



AfricArena Grand Summit Program Highlights



PANELS

SPEAKERS

AfricArena Grand Summit Side Events

tapult

VC NIGHT

VC UNCONFERENCE WEEKEND

FOUNDERS BOOTCAMP

INNOVATION NIGHT

Key Topics



State of Tech in Africa

Building Bridges Between International Ecosystems & Africa

- The Future is Now: Scaling Deep Tech & Al Solutions in Africa
- The Role of Impact Investing in African **Startup Growth**
- Decarbonizing the Economy: Pathways to a Sustainable Future
- Finding the Next Growth Capital for **African Tech**



Best of Ecosystem Challenge Winners

Best Al & Deep Tech Startup

OkHi South Africa / Nigeria

Best Fintech

Startup

Joro Cash

Morrocco

Best Agri Tech Startup

Djoli

Ivory Coast

Best Climate Start-Up (sponsored by Katapult Africa)

Gjenge Makers Kenya

Best of Ecosystem Challenge Winners

Best SaaS Start-Up







Best Startupper (supported by **TotalEnergies**)

WINNER



Anda Angola

Most Promising Entrepreneur

> Solimi Togo

Best Seed Start-Up

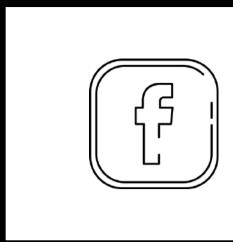
Letsoela Agro-Aviation Lesotho

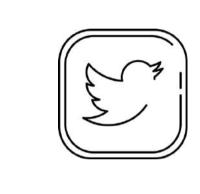
Most Attractive Investor



Knife Capital South Africa

Social Media Impressions for 2024





London Stock Exchange welcomes AfricArena

AFRICAT



600K



900k

MEDIA COVERAGE 202













Les Echos

INFO AFRIQUE











MEDIA COVERAGE 20 Online and International Media

Managers

AfricArena Grand Summit 2024: une vitrine pour l'innovation africaine à Cape Town

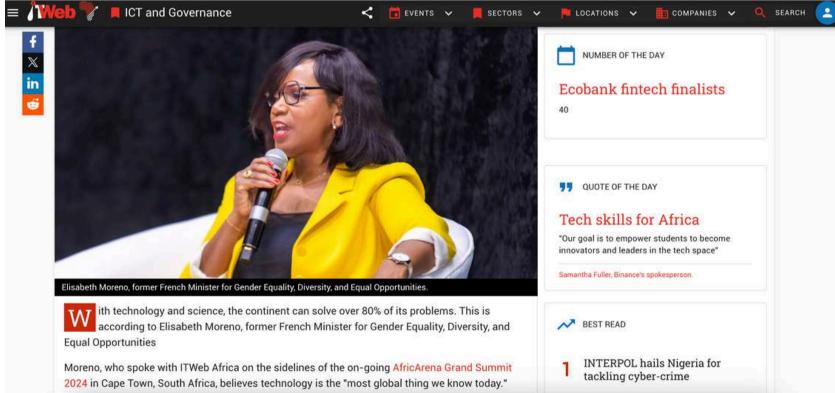
3 décembre 2024 Dans Africa Means Business

AfricArena Grand Summit 2024 s'est ouvert aujourd'hui à Cape Town, en Afrique du Sud, réunissant plus de 30 startups opérant à travers le continent. L'événement, qui se poursuit jusqu'à demain, met en avant des solutions innovantes portées par des entreprises en phase Seed, Série A ou Growth. En parallèle, des experts renommés des secteurs des affaires, de la technologie et de l'investissement gniment des kaynotes et des na



Les plus lus









Read More

MEDIA COVERAGE 2024 Online and International Media



[| Morrocon Fintech, Joro Cash, Takes 'Best Fintech Award' e 2024 AfricArena Grand Summit

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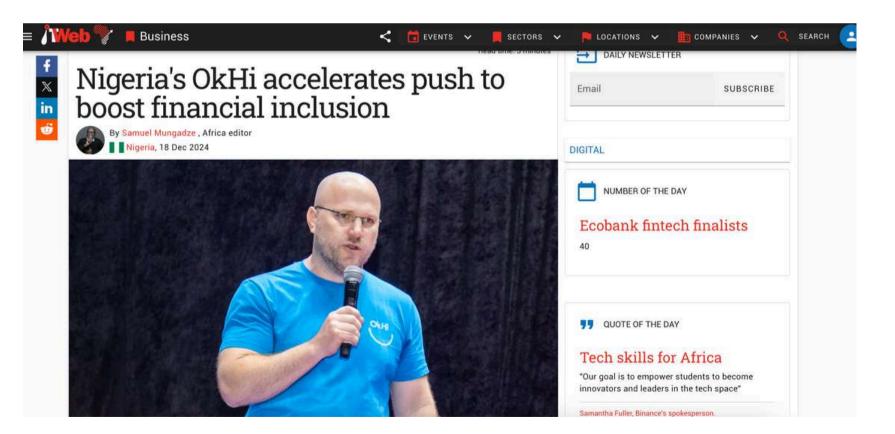
100 tech startups from 31 African countries, including winners of the TotalEnergies Startupper Challenge, participated in the 2024 Grand Summit.

CEMBER 9, 2024 · 2 MIN READ









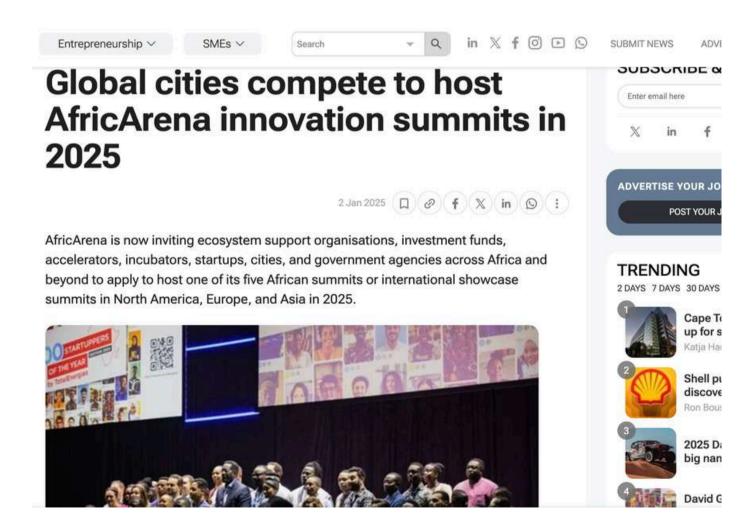




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Brut. Afrique

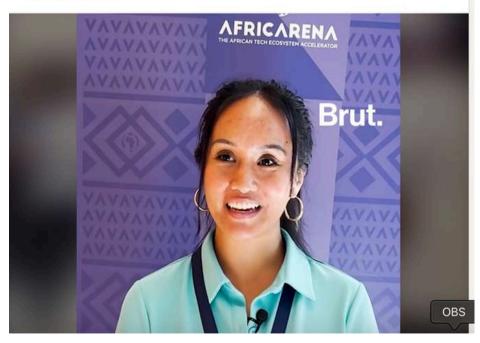
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Brut Afrique Brut. Afrique 10,682 followers 2w . 3

Kim Tran, fondatrice de Trenderz, et Jansen Durham, créateur de Fixa, sont accompagnés par Digital Africa. À l'AfricArena Grand Summit de Cape Town, ils ont partagé avec Brut les défis et ambitions de leurs start-ups.

En partenariat avec Digital Africa.

Show translation



Read More

MEDIA COVER Video



AfricArena 2024 Summit Highlights Watch online



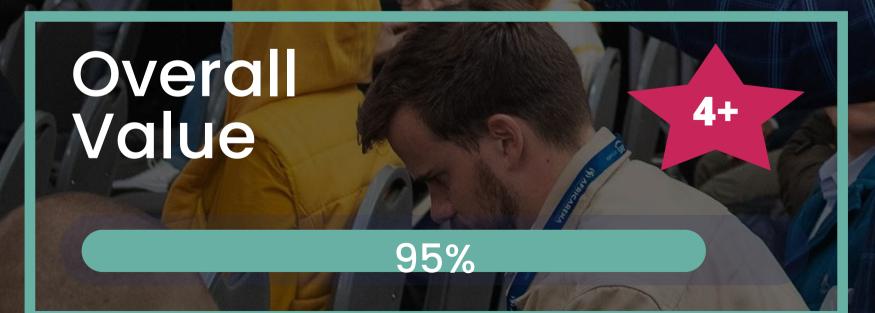


AfricArena 2024 - Dinner of the minds Watch online

Satisfaction survey 2024 Highlights

4+





85%

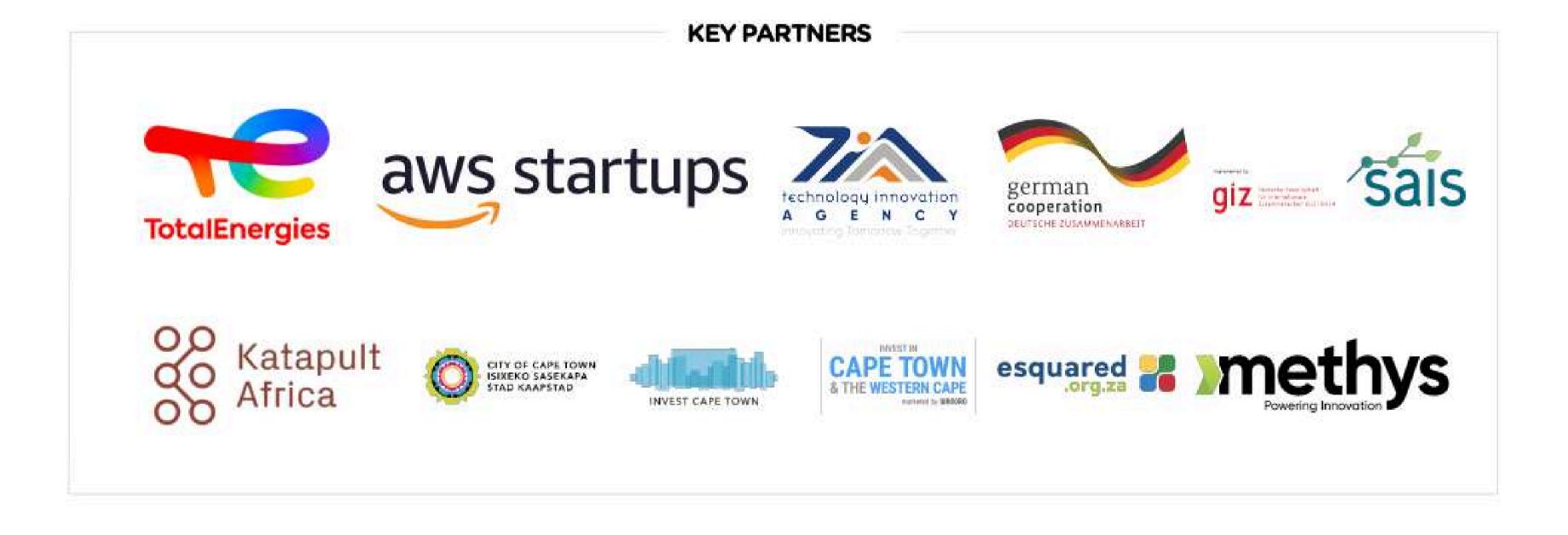




Networking



4+





















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